



First In, Last Out: Leadership Lessons from the New York Fire Department

John Salka

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What does it take to lead people into a burning building? How do the leaders of the New York City Fire Department develop so much loyalty, trust, and grace under pressure that their subordinates will risk their very lives for them?

As a high-ranking officer of the FDNY, John Salka is an expert at both practicing and teaching high-stakes leadership. In **First In, Last Out**, he explains the department's unique strategies and how they can be adopted by leaders in any field—as

he has taught them to organizations around the country. In a tough-talking, no-nonsense style, Salka uses real-world stories to convey leadership imperatives such as: first in, last out—your people need to see you taking the biggest risk, as the first one to

- enter the danger zone and the last to leave
- manage change—the fire you fought yesterday is not the one you'll be fighting tomorrow
- communicate aggressively—a working radio is worth more than 20,000 gallons of water
- create an execution culture—focus your people on the flames, not the smoke
- commit to reality—never allow the way you would like things to be to color how things are
- develop your people—let them feel a little heat today or they'll get burned tomorrow

Illustrated by harrowing real-life situations, the principles in **First In, Last Out** will help managers become more confident, coherent, and commanding.

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Randy Anderson:

This First In, Last Out: Leadership Lessons from the New York Fire Department book is not really ordinary book, you have it then the world is in your hands. The benefit you will get by reading this book is definitely information inside this reserve incredible fresh, you will get info which is getting deeper you actually read a lot of information you will get. That First In, Last Out: Leadership Lessons from the New York Fire Department without we recognize teach the one who looking at it become critical in considering and analyzing. Don't end up being worry First In, Last Out: Leadership Lessons from the New York Fire Department can bring any time you are and not make your handbag space or bookshelves' become full because you can have it inside your lovely laptop even cell phone. This First In, Last Out: Leadership Lessons from the New York Fire Department having great arrangement in word in addition to layout, so you will not really feel uninterested in reading.

Anthony Hanna:

Your reading sixth sense will not betray you actually, why because this First In, Last Out: Leadership Lessons from the New York Fire Department e-book written by well-known writer whose to say well how to make book that could be understand by anyone who read the book. Written with good manner for you, dripping every ideas and producing skill only for eliminate your personal hunger then you still skepticism First In, Last Out: Leadership Lessons from the New York Fire Department as good book but not only by the cover but also by content. This is one book that can break don't ascertain book by its deal with, so do you still needing another sixth sense to pick this kind of!? Oh come on your examining sixth sense already alerted you so why you have to listening to yet another sixth sense.

Bruce Alexander:

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